To Cloud or Not To.

An exploration of the economics of clouds and cyber-security.





Feynman Moment



© Copyright California Institute of Technology. All rights reserved. Commercial use or modification of this material is prohibited. "I have experience only in teaching graduate students [...] and as a result [...] I know that I don't know how to teach."

so: please interrupt and engage



Gordon Moore

Economics of Clouds





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March 15, 2011

Jakob Nielsen

Economics of Clouds





Thus The Cloud

Economics of Clouds





- + Illusion of "Unlimited"
- + No up-front commitment ("pay as you go")
- + On-demand
- + (Very) Short-term allocation
- + Close to 100% Transparency
- + Increased Platform Independence
- + It is actually here and happening!



March 15, 2011



Traditional Outsourcing [(Semi)Private Clouds] ACME Corp. manages servers for XYZ Financials

Clouds Amazon EC2, Google Apps, MS Azure

Managed servers

Un-managed hardware





Economics of Clouds





+ Storage (\$/MByte/year) + Computing (\$/CPU Cycles) + Networking (\$/bit)



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Hardware

servers, disks, network, racks, power, cooling

Energy

power, cooling, infrastructure

People/Service maintenance, development

Space





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Economics of Clouds

Size matters

Home Users (1-10 CPUs)

"no" rent/cooling/administration



Economics of Clouds

Small Enterprises (up to 1k) no custom hardware, low utilization

Mid-size Enterprises (up to 10k) better network service, better utilization

Large/Clouds (10k+)





Economics of Clouds

- + Custom hardware
- + Efficient cooling
- + Cross-timezone load shifting
- + High CPU utilization
- + Preferential network deals
- + High Power Usage Efficiency (PUE)



Finding out the cost of a CPU Cycle

Economics of Clouds

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Parameters	Η	S	Μ	L
CPU utilization	5-8%	10-12%	15-20%	40-56%
server:admin ratio	N.A.	100-140	140-200	800-1000
Space (sqft/month)	N.A.	\$0.5	\$0.5	\$0.25
PUE	N.A.	2-2.5	1.6-2	1.2-1.5



 $\frac{\lambda_s \cdot N_s / \tau_s + (w_p \cdot \mu + w_i \cdot (1-\mu)) \cdot PUE \cdot \lambda_e + \frac{N_s}{\alpha} \cdot \lambda_p + \lambda_w \cdot N_w / \tau_w + \lambda_f \cdot \frac{(w_p \cdot \mu + w_i \cdot (1-\mu)) \cdot PUE}{\beta}}{\mu \cdot \nu \cdot N_s}$











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Cost Breakdown

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But we are far!

Economics of Clouds

provider	monthly	bandwidth (d/u)	picocent/bit 77/231		
	\$29.95	15 Mbps /5 Mbps			
	\$44.9	30 Mbps /5 Mbps	58/346		
	>\$1000	5-1000 Mbps	5000 (est.)		
	\$19.99	1 Mbps/384 Kbps	771/2008		
	\$29.99	3 Mbps/768 Kbps	386/1506		
	\$42.99	7.1 Mbps/768 Kbps	233/2160		
Mid-size	\$95 (est.)	1 Mbps (dedicated)	3665 (est.)		
Large/cloud	\$13 (est.)	1 Mbps (dedicated)	500 (est.)		

Per bit transfer cost
$$\mathbf{H} \rightarrow \mathbf{cloud}$$
800 $\mathbf{S} \rightarrow \mathbf{cloud}$ 6,000 $\mathbf{M} \rightarrow \mathbf{cloud}$ 4,500





Storage?

Economics of Clouds

Disk	cap.	price	Adj. MTBF	amort. acq.	power	power2	power3	power cost	total cost	acq. %	avg. seek	avg. seek4	power5	read cost
	(GB)	(USD)	(mil.hrs)	(pcent/bit/yr)	seek (W)	idle (W)	(W)	(pcent/bit/yr)	(pcent/bit/yr)		time (ms)	cost (pcents)	read (W)	(pcent/bit)
		-	1			1						A CONTRACTOR OF A CONTRACTOR O	1977 (A. 1977) 1977 (A. 1977)	5. 2.4.1424
Maxtor Diamond Max	500	53	0.35	32.89	13.6	8.10	10.85	237.62	270.50	12.16	9.00	377542	11.16	0.03
Hitachi Deskstar 7k500	500	67	0.29	49.89	15	9.60	12.30	269.37	319.26	15.63	8.50	407953		
Hitachi Ultrastar A7K1000	1024	153	0.35	46.36	14	9.00	11.50	122.97	169.33	27.38	8.20	417631		
WD Caviar GP Low Power	1024	103	0.29	37.45	7.5	4.00	5.75	61.49	98.93	37.85	8.90	271994	7.40	0.02
Seagate Barracuda 7200.10	750	63	0.35	26.06	12.6	9.30	10.95	159.87	185.93	14.02	9.25	369615	13.00	0.06
WD Caviar SE16	500	62	N/A		8.77	8.40	8.59	188.01			9.90		8.77	0.04
												[]		
Samsung SSD	32	269	0.29	3129.65	1	1.00	1.00	342.19	3471.83	90.14	1.70	47912	0.5	0.0017
Intel SSD X18-M	80	389	0.35	1508.59	0.15	0.06	0.11	14.37	1522.96	99.06			0.15	0.0002
Intel SSD X25-M	160	765	0.25	1483.38	0.15	0.06	0.11	7.19	1490.57	99.52			0.15	0.0002

Up to 350 for 3 year lifetime!









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Application Owner == Sole Client

Economics of Clouds



So when is it clearly worth it ?

Q: is the application doing enough computation work (cheaper) to offset the distance cost to the cloud?



First Principle of Cloud Viability

It is not worth outsourcing any task of less than 4000 CPU cycles per transferred 32-bit input.



... we had only a partial view.

The **actual question** to ask: what is the overall application profile (comp+net+storage)

Second Principle of Cloud Viability (paraphrased) "It is almost always worth outsourcing"



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Application Owner != Client(s)

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Difference of two exponentials is exponential [©]

Moore vs. Nielsen



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+ Interoperability and Standards

- + Cyber-Security
- + Privacy and Data Confidentiality
- + Shift in Liability
- + Regulatory Compliance
- + Transparent Infrastructure Scalability
- + New Energy Efficient Designs
- + Application Deployment Mechanisms
- + Economic Modeling of new Market
- + Portability for Legacy IT in Clouds



Economics of Clouds



Clouds are coming to stay

technology (fast networks, cheap CPUs, storage) and markets are ripe and will soon reach a critical mass

Cloud Computing is extremely cost-feasible but the savings are a function of application

footprints and requirements.



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/bin/yes > /dev/null

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